



Kofax Case Study

“In terms of quantitative gains, we have been able to reduce the number of staff engaged in document capture operations by over 50%.”

– Malin Marker Persson,
Chief Administrator, A-Kasse, HK



With more than 300,000 members, HK (www.hk.dk) is one of the largest trade union federations in Denmark. HK was founded in 1900 with the purpose of representing commercial and clerical employees in order to improve both their salaries and working conditions. HK members include office employees in private firms, municipal authorities and government offices, and about 75% of HK's members are women. Today most of HK's activities are aimed at securing equal pay for equal work for women and men, and supplying personal consultancy services to their members on issues such as salary, employment conditions and supplementary training. HK consists of seven local branches in addition to its head office in Copenhagen.

Kofax Partner BPA Solutions Delivers Over 50% Savings to Danish HK's Unemployment Insurance Operation

BPA Solutions uses Kofax Transformation Modules™ to re-engineer HK's case file management process, delivering enhanced efficiency and improved document management integrity, with significantly less staff overhead.

The Challenge

A key service provided by HK to its members is unemployment insurance, managed by HK's A-Kasse division. HK's Unemployment Insurance Fund covers 250,000 members and is one of Denmark's largest unemployment insurance providers. The Unemployment Insurance Fund is largely government subsidized but, unlike unemployment funds in many other countries, it is controlled by the individual trade unions. All employees are entitled to join the union's unemployment scheme and, after one year's membership and 52 weeks of full-time work, the members are eligible to receive unemployment benefits.

New member onboarding, and unemployment claims by existing members, are managed by A-Kasse case workers in the seven regional offices. Traditionally, on completion, case files were passed on to an electronic archiving system based on Kofax Capture™ software. This process, although successfully providing an effective case file storage and retrieval solution, had a number of operational drawbacks, including:

- As each case file contained the usual collection of disparate document types—application forms, wage slips, case worker's notes, etc.—the staff “burst” each case file into batches of the same document types to allow for efficient scanning and document classification. Each document image was then manually key-indexed using the member's Social Security number. No validation of the manually keyed SSN was performed, leading, through miss-keying, to the potential for lost documents and incomplete case files on subsequent retrieval.

- Variations of how each of the seven regional offices performed these archiving activities resulted in inconsistencies in the file system; plus, very little management information was available to the head office in Copenhagen for budgeting and departmental cross charging.

The Solution

In 2009, HK contacted Kofax to discuss upgrading their existing Kofax Capture software, and it was at this point that Kofax introduced their local partner, BPA Solutions, to take a closer look at HK's archiving system. BPA Solutions, based in Virum, Denmark, specializes in developing and deploying business process automation solutions and has 15 years' experience of working with Kofax software. BPA quickly realized that by incorporating additional Kofax products—including Kofax Transformation Modules—plus some custom additions provided by BPA, HK's document process could be re-engineered to overcome the known operational limitations. At the same time, the new solution could provide enhanced efficiency and improved document management integrity.

To evaluate the benefits of BPA's proposed system enhancements, in August 2009 HK asked BPA to implement a proof of concept (POC) pilot installation. BPA developed, deployed and tested the pilot system during September and October, and based on the successful results from the POC, HK contracted a full implementation of the new system in November. By February of 2010, the new system was in full production and delivering impressive results, including a more than 50% reduction in document management staff requirements compared to the old system.

The fundamental change between the old and the new system is simple: instead of scanning documents to archive after the case worker has finished the case-handling process—the main source of labor costs and errors in the old system—inbound documents are instead captured on receipt before case file processing. Kofax Transformation Modules then automatically classifies the document type and also captures, where possible, the Social Security number from the document using optical character recognition (OCR). In a major step to improve overall system integrity, BPA added an automatic online validation check of the SSN captured by OCR via Kofax Transformation Modules. Documents where a SSN cannot be found, where there is low capture confidence of a handwritten SSN, or where the SSN does not validate, are sent for manual review and correction. Also, some documents have barcodes containing additional metadata manually added to them at the regional offices, and this information is also captured as part of the scanning process.

In addition, BPA was able to integrate all outbound correspondence to members into the document case file, again using the SSN as the primary key. Interestingly, Danish government regulations don't allow the SSN to be shown on printed matter, so BPA added the SSN as a white font text string to the PDF file. On a white background letter, this is not visible, but it is easily read by the document capture software for accurate filing in the corresponding member case file. BPA also included, as part of the capture process, automated emailing of documents to government departments that are registered to receive copies of specified document types.

Meanwhile, the new process allowed HK to reorganize the inter-departmental document flow by centralizing document capture at the Copenhagen office. Rather than piecemeal document capture occurring on case file completion at the regional offices, all documents are sent to Copenhagen for capture, classification and indexing prior to processing. Documents can be sent by regular mail, or individually scanned and emailed to the capture center for classification and indexing. The centralized capture process implemented by BPA is able to capture and consistently process a much wider range of media formats, including a growing number of web forms and email submissions, especially from existing members, who all have personal mailboxes integrated into the system. New member onboarding, however, is still predominantly a paper-based activity.

The Result

The results of implementing the new system at HK's unemployment insurance division, A-Kasse, have been dramatic. "In terms of quantitative gains, we have been able to reduce our document capture operational costs by over 50%," said Malin Marker Persson, Chief Administrator of A-Kasse.

"The new approach is also significantly faster, is more accurate—meaning a better service to our members—and it ensures a standardized approach to all document-related activities across the organization. In addition, based on the comprehensive statistics we are now able to extract from the integrated document capture process, we are now in a position to properly manage all aspects of our document activities, including cost accounting, budget forecasting and inter-departmental cross-charging."

And the future? "HK currently uses IBM Content Manager for document storage, but HK is evaluating the use of Microsoft SharePoint in the future. We see this as an opportunity for further improvements to the system, given Kofax's strong support of SharePoint," said Kim Rudbeck, Sales Director of BPA Solutions. "Given the success of the new document management processes, there is also the possibility of other areas in which HK can adopt the system in the future."

About BPA Solutions



BPA Solutions A/S, based in Virum, Denmark, is a Kofax Platinum Partner delivering solutions for data capture,

workflow and archive solutions for businesses and government organizations in the Nordic region. BPA Solutions has more than 15 years' experience as a Kofax partner. BPA Solutions' consultants help companies make business easier and less complex, by streamlining document workflows and automating manual processes. BPA stands for Business Process Automation, which is the focal point of every one of the company's turnkey projects for data capture, structured data archiving and business processes automation—creating value, saving time, speeding up processes and minimizing errors.

About Kofax

Kofax® Limited (NASDAQ and LSE: KFX) is a leading provider of smart process applications for the business critical First Mile™ of customer interactions. These begin with an organization's systems of engagement, which generate real-time, information-intensive communications from customers, and provide an essential connection to their systems of record, which are typically large scale, rigid enterprise applications and repositories not easily adapted to more contemporary technology. Success in the First Mile can dramatically improve an organization's customer experience and greatly reduce operating costs, thus driving increased competitiveness, growth and profitability. Kofax software and solutions provide a rapid return on investment to more than 20,000 customers in financial services, insurance, government, healthcare, business process outsourcing and other markets. Kofax delivers these through its own sales and service organization, and a global network of more than 800 authorized partners in more than 75 countries throughout the Americas, EMEA and Asia Pacific.

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